



**DURHAM CHAPTER**

*Advancing Productivity, Innovation, and Competitive Success*

# PRODUCTION PULSE NEWSLETTER

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Please join us for our:

## January Professional Development Meeting

Featuring: Glen Tolhurst, Lean Advisor

### “The Need for Lean”

Tuesday, January 17, 2006

Lean is simply about creating more value for customers by eliminating activities that are considered wasteful. Any activity or process that consumes resources, adds cost or time without creating value becomes the target for elimination. In today’s competitive global environment lean is quickly becoming essential to a firms survival.

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Space is limited! Please register before noon on Friday, January 13th through the Chapter hot line **905-571-2994** or the visit our chapter web site at [www.apics-durham.org](http://www.apics-durham.org).

**Timing:**

**Register / Network:** 5:00 to 5:45 pm  
**Dinner:** 6:00 to 7:00 pm  
**Presentation:** 7:15 to 8:30 pm

**Fees:**

**Members:** \$ 35  
**Non-Members:** \$ 40  
**ASC Members:** \$ 20

## **About the Speaker:**

A "turning point" in Glen's lean journey occurred in the late 1980's when he attended a World Class Manufacturing seminar given by Richard Schonberger. As Glen's Career progressed he has brought SMED into a Tier 1 and 2 automotive supplier feeding a Saturn plant with "line side" parts on a Kanban basis. Further application of focused factory work cells to a 'consumer electrical products' plant supplying the "big box" stores in his role as Director of Operations followed. Chosen as the first Canadian employee and Plant Manager for a Greenfield site of a Japanese automotive subsidiary, Glen oversaw the building of the plant, installation and start up of equipment, the hiring & training of all plant employees, and the bringing up to production with 0 ppm defects, 100% on time delivery, while meeting budget for a full blown TPS operation running with 2 hours WIP in a Heijunka load leveled mode.

Glen is now a Lean Advisor with Lean Advisors Inc. (LEAD) which is a leading international Lean consulting firm with clients throughout North America, Europe, and China. LEAD emphasizes the importance of the Future State Implementation Plan using the discipline of "Enterprise Value Stream Mapping" in creating planned and systemic Lean practices with sustainable improvements.

## **Menu:**

Appetizer course Bruschetta and Caesar or House Salad. Entrée choice of Chicken Marsalla, Veal Parmigiana, or Penne Arrabiatta. Tartufo for dessert and tea or coffee.

## **Location, Timetable, Fees:**

We will meet at **Al Dente Restaurant (Formerly Regalis')**  
1305 Pickering Parkway, Pickering, ON L1V3P2  
(905) 839-1200.

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## **“PLACE YOUR AD HERE”**

Have you considered advertising in “**Production Pulse**”? Production Pulse has a Circulation of over 300 encompassing membership, related industry professionals and academia

The advertising rates are as follows:

1/8 page	\$50	per newsletter
1/4 page	\$75	per newsletter
1/2 page	\$100	per newsletter
Full page	\$150	per newsletter
Annual	\$125	per newsletter (full page only for 6 issues)



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## Revised CPIM Program Off To Great Start!

We have had a significant increase in registrations for our CPIM Certification Exam Preparation / Review courses on a full-day schedule on Saturdays

### **First Winter 2006 Public Course: CPIM Certification Preparation / Review Detailed Scheduling and Planning**

**3 Saturdays – 8:30 AM to 4:30 PM at the new Whitby Public Library,\*  
starting February 4<sup>th</sup> through February 25<sup>th</sup>. Convenient free parking**

**Course Details:** This course explores the processes for planning:

- **Material Requirements to Support the Master Schedule**
- **Operations to Support the Priority Plan**
- **Procurement and External Sources of Supply**

**Fees:** \$525 for APICS Members and \$560 for non-Members. Prior students, with established credit with Durham Chapter, may pay at the first class, but must register by the deadline. Members must have a current, valid APICS Chapter Membership.

New students, or those with prior credit problems, must send the Chapter a cheque, or company Purchase Order, along with their registration to arrive by January 20<sup>th</sup>.

You may also use VISA or MasterCard to register through the Chapter website.

**Registration Deadline: Friday, Jan. 20<sup>th</sup>**

Please note class size is limited for this course. Students are accepted in the order in which their applications are received. Courses are held pending registration of a sufficient number of students in each program. A light lunch will be provided, if registrations warrant. Course details and registration form are on the Chapter website at [www.APICS-Durham.org](http://www.APICS-Durham.org). Go to the Education page and follow the links.

**To register, or pay by mail – send your information to the Durham Chapter at PO Box 24095, 601 Dundas St. West, Whitby, ON L1N 8X8. Cheques should be made payable to “Durham CAPIC Chapter”. There is an additional fee of \$25 for NSF cheques or other payment problems.**



**Durham Chapter - Region VIII (Canada)**

## Concerned About Productivity?

### Then Think APICS!

There has been a lot of media attention given to the need for improving our productivity lately – It's all about preserving our economy, and thus our way of life.

Serious stuff, but not something that comes as a surprise to your Durham Chapter Board of Directors.

We have had this need in mind since the Chapter was founded in 1990. And we have taken action to support the growth of your productivity, and that of the business organizations that employ you.

We offer:

**CPIM Certification Preparation / Review Courses  
Both Public and In-House**

**CIRM Certification Preparation / Review Courses  
Fundamentals of Materials and Operations Management Courses**

We are evaluating the

**New APICS Certification Program  
“Certified Supply Chain Professional”**

The Chapter offers a full selection of interesting, thought-provoking, and informative Professional Development Meetings throughout the Chapter year, as well as tours of local facilities that are improving their productivity by applying the principles for which APICS stands, and which we promote through all your Chapter's annual activities.

If you need information on the Durham Chapter you can mail us at: PO Box 24095, 601 Dundas St. West, Whitby, ON L1N 8X8, visit our website at: [www.apics-durham.org](http://www.apics-durham.org), or you can call the Chapter at: 905-571-2994. We are here to help!



**Durham Chapter - Region VIII (Canada)**

# Certification Group Testing

Saturday March 11,  
2006 in Whitby

The Durham and Kawartha Chapters of APICS Region VIII (Canada) will be offering Paper and Pencil (P&P) testing for all people interested in writing certification tests for either:

## CPIM

Certified in Production &  
Inventory Management

### Modules:

- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

or

## CIRM

Certified In Integrated  
Resource Management

### Modules:

- Enterprise Concepts and Fundamentals
- Identifying and Creating Demand
- Designing Products and Processes
- Delivering Products and Services



Two test sessions are planned for Saturday, March 11 starting at 8:00 am and 1:00 pm at BIDS (Durham College) in Whitby (Hwy 401 & Thickson Rd.). The morning session is the default. Each exam can only be offered once per day, but candidates can potentially write any two tests from CPIM or CIRM within this constraint. Group testing requires a minimum of 10 participants and ***note that all exams must be paid for in advance – NO EXCEPTIONS ALLOWED.***

### Registration Deadline is:

**January 6, 2006**

Info & forms are on the Chapter website  
**Exam Fees:**

CPIM \$210 Cdn  
CIRM \$275 Cdn

Chapter Members save \$25 – MUST include active Membership #

Send your completed application,  
**along with your payment** to:

APICS Durham Chapter  
c/o Clark Weddell  
P O Box 24095  
601 Dundas Street West  
Whitby, ON L1N 8X8

You may also pay using a **credit card** at [www.apics-durham.org/testing.htm](http://www.apics-durham.org/testing.htm) - the Durham Chapter website but **we must also receive your signed form by January 6th.**

Questions? Contact Clark Weddell at:  
info@apics-durham.org  
**Information about APICS and APICS Certification is available at**

### APICS Web Tip: Buyers' Guide

Turn to the [APICS Online Buyers' Guide](#) for comprehensive information on software providers specializing in all areas of operations management. The 2005-2006 edition features expanded company descriptions to include products and services and links to press releases, case studies, and white papers. Use the Online Buyers' Guide along with the [APICS Online Software Database](#) (APICS member resource) to evaluate the products and services that help your business run effectively.

### Upcoming Events

#### APICS Webinars

##### [Using Lean and Six Sigma in Distribution Operations](#)

January 18, 2006, at 2:00 p.m. ET

Presented by Kevin Ellis and Keith Nash

Level:

Basic Professional Development Points: 1

##### [Sales and Operations Planning Best Practices](#)

February 8, 2006, at 2:00 p.m. ET

Presented by John R. Dougherty, CFPIM

Level: Intermediate

Professional Development Points: 1

##### [Putting Intelligence into Part Number Management](#)

February 15, 2006, at 2:00 p.m. ET

Presented by Donald N. Frank, CFPIM, CIRM

\$99 APICS member, \$139 nonmember

Level: Basic

Professional Development Points: 1

The duration of an APICS Webinar is 60 minutes. Train your entire staff for one low cost of only \$99 for APICS members and \$139 for nonmembers. Enter campaign code YKBB4G when [registering](#).

## 2006 APICS International Conference and Exposition

The APICS Conference is the premier event for Operations Management professionals. The conference features educational sessions covering the latest industry trends and strategies, as well as tried and true best practices, unmatched peer-to-peer networking opportunities, and a showcase of the latest products and services. Visit [www.apicsconference.org](http://www.apicsconference.org) for information about the next conference in Orlando, Florida, Oct. 29-31, 2006.