

PRODUCTION PULSE

S&OP has been a constant in the Performance Coatings business helping the business to successfully navigate the changes and challenges of the last 10 years.

The presentation will provide an overview of DuPont's principles around S&OP. We will then review the details on how the process was implemented for Performance Coatings, how it functions and has evolved to continue to meet the business's needs. There will be a particular focus on how information systems were used to support the process and how the Ajax Operations focus on lean has been taken into account in the S&OP and supporting processes.

Speaker:

Liz Thompson is the Supply Chain Manager for DuPont's OEM Performance Coatings in Canada. She graduated from Queen's in 1987 with a degree in Chemical Engineering. She began her career with DuPont in 1987 as a process engineer in the Packaging business. Since then Liz has held a variety of roles within DuPont including Product Safety Manager and Demand & Inventory Planner. She has worked in the planning and supply chain area for 10 years and was part of the project team that implemented formal ERP systems for the Performance Coatings business starting in 1997. Liz became CPIM certified in the spring of 2006.

Location:

We will meet at Al Dente Restaurant – 1305 Pickering Parkway, Pickering, Ontario L1V 3P2. The restaurant is located on the main floor of the building S.E. of the Pickering Town Centre and next to the 401. Included in the dinner is: salad, main course, dessert, and tea or coffee. Please let us know if you have special a meal requirement.

PROFESSIONAL DEVELOPMENT MEETING AND EVENT SCHEDULE

The Durham CAPIC Chapter is pleased to present the following Event Schedule for the 2006/2007 Season. **Mark your calendars now!** Please bring your friends and colleagues to what promises to be an exciting and educational season of Professional Development Meetings.

DATE	SPEAKER	TOPIC	LOCATION
November 21, 2006	Elizabeth Thompson Dupont Canada	Sales & Operations Planning	Al Dente Pickering
February 20, 2007	Rob Barnett Coretec	Coretec Plant Tour	TBA
April 17, 2007	Wade Watson	Project Management	TBA
May 15, 2007	Doug Mack Advanced Management Technologies	Developing Supervisory & Leadership Skills	TBA



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October 17, 2006 Durham Chapter – Express Format PDM

In order to serve you better, please take a few minutes to complete the following survey regarding tonight's activities. APICS, Durham is your local chapter and your feedback is important! Please contact your BoD at www.apics-durham.org with thoughts and ideas for future PDMs.

Facilities:

How would you rate the general environment (room, temperature, ambiance etc)?

1	2	3	4	5
			42%	58%
Poor				Excellent

How would you rate this format compared to the regular full service, full length format PDM?

1	2	3	4	5
		17%	17%	58%
Poor	ONE RESPONSE N/A			Excellent

Presentation:

Do you feel that this evening's presentation was relevant to your professional development?

1	2	3	4	5
			33%	67%
Not at All				Very Relevant

Did tonight's speaker / event meet or exceed your expectations?

1	2	3	4	5
	8%	8%	17%	67%
Not at All				Exceeded

Did you find the speaker / event interesting?

1	2	3	4	5
		8%	25%	67%
Not at All				Very Interesting

General:

Did you receive the PDM info in sufficient time to allow you to plan this evening?

11 Yes 1 No I never received a copy

How did you learn about tonight's PDM?

1 Prod'n Pulse 2 Web Site 3 E-Mail 6 From a colleague

Will you attend another PDM in the future?

12 Yes No Don't Know

Do you prefer this format versus the regular full service PDM?

7 Yes No 8 Don't Know

COMMENTS:

Education News

The Master Planning of Resources course, in preparation for APICS CPIM certification, will start on November 25th in Whitby. We have received the minimum number of registrants required to run the course. And just to start preparing for the future we list the next opportunity ...

Detailed Planning & Scheduling Course
February 3, 10 & 24, 2007

Paper & Pencil Exams - Whitby
March 10, 2007

We congratulate those who have already achieved CPIM Certification and ask that you pass this message on to a colleague who could also benefit from this program.

Next month ... look for a summary of the course successes to date.



We Are Pleased to Introduce...

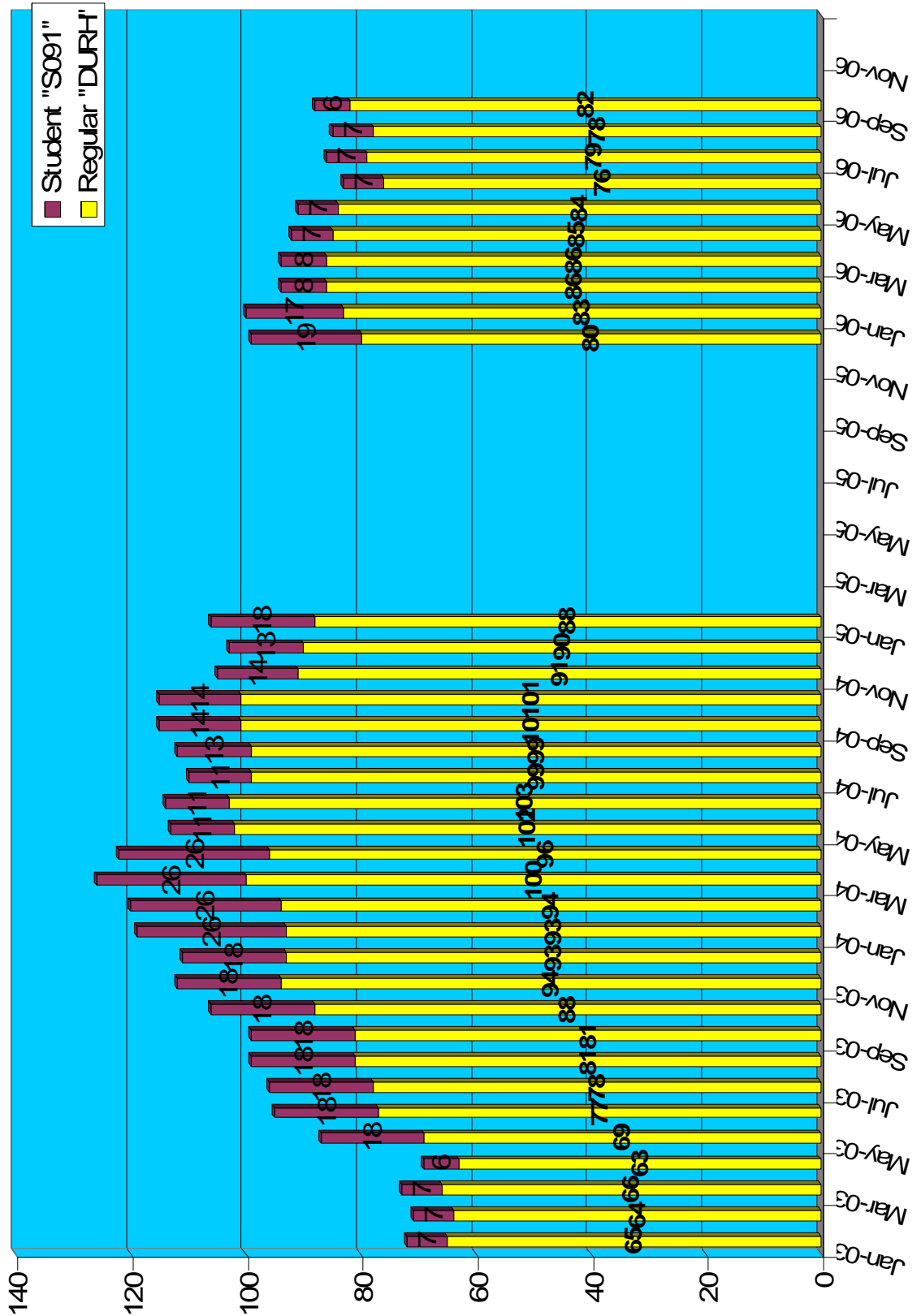
Amy Moore is the most recent addition to the APICS Durham chapter Board of Directors. She has been a member since 1997 when she graduated from the Durham College Operations Management program. While at Durham she was actively involved in the Associated Student Chapter serving as the President. She attended Board meetings, PDM's and the National Conference. She was also instrumental in generating and publishing the Resume Package for program graduates.

Graduating in 1999 she obtained work with Celestica where she stayed until 2005. Since then she has worked at Hubbell Canada in the Planning department.

Amy continues to be involved with Durham College. She teaches the Inventory Management course for the night school program. She participates in APICS and teaches Operations because it offers a tremendous synergy with her career aspirations. In her words "I just love to teach".

While it may have taken a little arm twisting to join the Board of Directors there is no doubt that the members will be the benefactors. Please join us in welcoming Amy.

APICS Durham Chapter Total On Hand Members



REALITY CAN BE HUMOROUS

BEST LAWYER STORY OF THE YEAR, DECADE AND PROBABLY THE CENTURY.

Charlotte, North Carolina. A lawyer purchased a box of very rare and expensive cigars, then insured them against, among other things, fire.

Within a month, having smoked his entire stockpile of these great cigars and without yet having made even his first premium payment on the policy the lawyer filed a claim against the insurance company.

In his claim, the lawyer stated the cigars were lost "in a series of small fires."

The insurance company refused to pay, citing the obvious reason, that the man had consumed the cigars in the normal fashion.

The lawyer sued.. and WON!

Delivering the ruling, the judge agreed with the insurance company that the claim was frivolous. The judge stated nevertheless, that the lawyer held a policy from the company, which it had warranted that the cigars were insurable and also guaranteed that it would insure them against fire, without defining what is considered to be "unacceptable fire" and was obligated to pay the claim.

Rather than endure lengthy and costly appeal process, the insurance company accepted the ruling and paid \$15,000 to the lawyer for his loss of the cigars lost in the "fires".

NOW FOR THE BEST PART..

After the lawyer cashed the check, the insurance company had him arrested on 24 counts of ARSON!!! With his own insurance claim and testimony from the previous case being used against him, the lawyer was convicted of intentionally burning his insured property and was sentenced to 24 months in jail and a \$24,000 fine.

This is a true story and was the First Place winner in the recent Criminal Lawyers Award Contest. ONLY IN AMERICA!

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