



DURHAM CHAPTER

Advancing Productivity, Innovation, and Competitive Success

SUPPLY CHAIN CONFIDANT

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Please join us for our:

**February 2008
Professional Development Meeting**

STRESS MANAGEMENT

With: Sheree Baron, CPIM

Pickering, Ontario

Tuesday, February 19, 2008

Experiencing some amount of stress in our lives is necessary, perhaps even healthy! Our responses to stress help our minds and bodies to prepare for difficult challenges, and to react appropriately in a time of crisis. In fact, a certain amount of stress is necessary to help us perform at our best. Stress adds flavor, challenge and opportunity to life. Without stress, life could become quite dull and unexciting.

This presentation concentrates on how to maximize your effectiveness by defining expectations and establishing ground rules. By practicing effective stress management techniques you will face stressful situations with a new confidence.

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Space is limited! Please register before noon on Friday, February 15th through the Chapter hot line **905-571-2994** or visit our chapter web site at www.apics-durham.org.

Timing:

Meet & Greet: 6:00 to 6:30 pm

Dinner: 6:30 to 7:30 pm

Speaker: 7:30 to 8:30 pm

Fees:

Members: \$ 30

Non-Members: \$ 35

ASC Members: \$ 20

By attending this session participants will be able to:

- Plan a personal Stress Management strategy
- Practice techniques to better manage stress on a daily basis
- Understand/Use Yoga and Meditation techniques

Facilitator: Sheree Baron, CPIM

Sheree Baron is the Training Director for IMS Consulting of Toronto. She provides IMS clients with superior people-oriented training, motivational tools and skills enhancements that will help their organizations excel and thrive in the global marketplace.

Ms. Baron is APICS certified in Production and Inventory Management (CPIM). She has earned certificates from Ryerson Polytechnic University in Resource Management and Professional Marketing and also received certificates in Adult Teaching and Training from the Ontario Tourism Education Council and Georgian College.

An active member of APICS she held the following positions: President of the APICS Simcoe Chapter, VP of Marketing Region V111 and is presently VP of Programs for the Simcoe chapter.

Location:

We will meet at Al Dente Restaurant – 1305 Pickering Parkway, Pickering, Ontario L1V 3P2. The restaurant is located on the main floor of the building S.E. of the Pickering Town Centre and next to the 401. Included in the dinner is: salad, main course, dessert, and tea or coffee. Please let us know if you have special a meal requirement.

PROFESSIONAL DEVELOPMENT MEETING AND EVENT SCHEDULE

The Durham CAPIC Chapter is pleased to present the following Event Schedule for the 2007/08 Season Mark your calendars now! Please bring your friends and colleagues to what promises to be an exciting and educational season of Professional Development Meetings.

DATE	SPEAKER	TOPIC	LOCATION
February 19, 2008	Sheree Baron	Stress Management	Al Dente, Pickering
April 15, 2008	Clark Weddell	Value Stream Mapping	Al Dente, Pickering
May 19, 2008		Annual General Meeting	Al Dente, Pickering

Spring 2008 Public Course: CPIM Certification Preparation / Review

Execution and Control of Operations (E&CO)

3 Saturdays – 8:30 AM to 4:30 PM at the Whitby Public Library,* starting March 8th through March 29th. (No class on March 22nd). Convenient free parking is located beside the library. Please register for this course on our website.

E&CO Course Details: This course explores the processes for:

Prioritizing and Sequencing Work to be Performed
Executing Plans and Implementing Controls
Authorizing and Reporting Activities for Push and Pull Systems
Evaluating Performance and Providing Feedback

Fees: \$525 for APICS Members and \$560 for non-Members. Prior students, with established credit with Durham Chapter, may pay at the first class, but must register by the deadline. Members are those with a current, valid APICS Chapter Membership.

New students, or those with prior credit problems, must send the Chapter a cheque, or company Purchase Order, along with their registration to arrive by February 29th. You may also use VISA or MasterCard to register through the Chapter website.

Registration Deadline: Thursday, February 29th

Please note class size is limited for this course. Students are accepted in the order in which their applications are received. Courses are held pending registration of a sufficient number of students in each program. A light lunch will be provided, if registrations warrant. There is a \$150 fee for any cancellations received after the deadline. Course details and registration form are on the Chapter website at www.APICS-Durham.org

To register, or pay by mail – send your information to the Durham Chapter at PO Box 24095, 601 Dundas St. West, Whitby, ON L1N 8X8. Cheques should be made payable to “Durham APICS Chapter”. There is an additional fee of \$25 for NSF cheques or other payment problems.

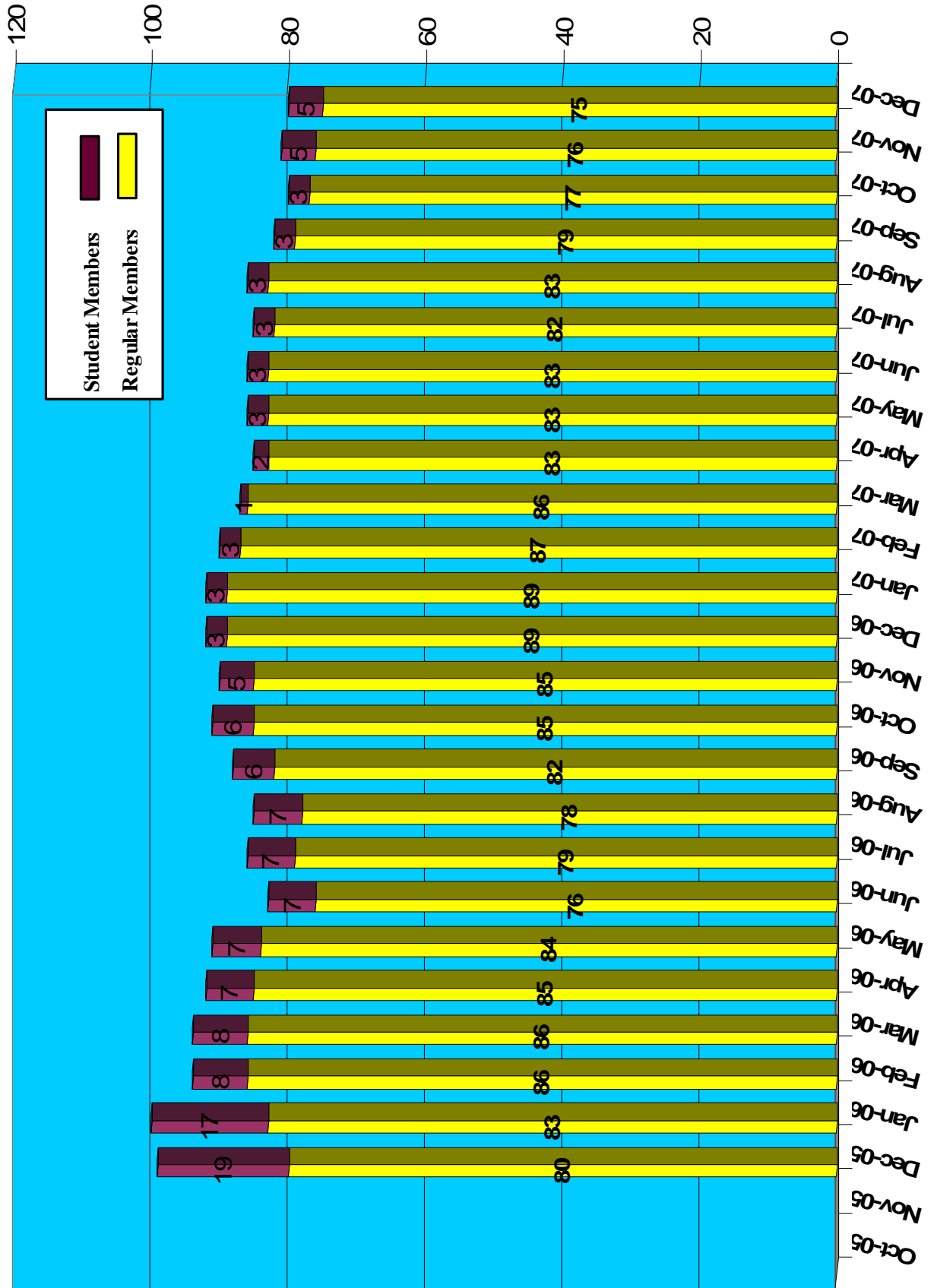


Durham Chapter - Region VIII (Canada)

*This program is not sponsored by the Whitby Public Library and the Library carries no responsibility for its content.

SUPPLY CHAIN CONFIDANT

APICS Durham Chapter Total On Hand Members



APICS Announces New Membership Dues Structure

The APICS Board of Directors approved a new membership dues structure beginning April 1, 2008. The focus for APICS has always been on providing the value that members seek to improve their on-the-job performance, advance in their careers, and thrive as operations management professionals. The new dues structure will provide greater support and resources to APICS partners (chapters, districts, and IAs) who deliver programs locally.

Member association dues will increase from \$110 to \$150 for professional members. Professional members belonging to chapters will pay a flat fee of \$50 for the chapter portion, for a total dues amount of \$200 for professional members. (If a chapter charges more, APICS will collect that amount on behalf of the chapter.)

The dues will change from \$110 to \$200 for domestic members-at-large; from \$130 to \$200 for international members-at-large. The dues amount for retired members will change from \$55 to \$75, plus chapter dues if applicable. There are no changes to academic, student, and international associate fees.

The enterprise membership will change to a tiered structure. Enterprise membership APICS will offer enterprise members the opportunity to add additional members based on a sliding scale (illustration below). The current group membership structure will be phased out and current group members will transition to enterprise members as memberships come up for renewal.

Enterprise Membership/Group Membership (*Effective April 1, 2008*)

Total # of Members	Amount Per Member	APICS Corporate	Local Chapter
5 – 24	\$200	\$150	\$50
25 – 99	190	\$140	\$50
100 >	180	\$130	\$50

The new dues structure support will enhance the capabilities of APICS partners with support from corporate office funded field staff, funding to deliver enhanced member benefits and services locally, and new and enhanced tools and resources for chapter leaders.

APICS will continue to enhance association programs and services. Already, members can take advantage of new and enhanced benefits in 2008. Many of these benefits are accessible online at www.apics.org/membership.

APICS members benefit from these new and enhanced programs and services:

Local Chapters

APICS chapters offer localized services, which may include educational programs, certification review courses, career placement opportunities, plant tours, and networking. With greater resources from the new dues structure, chapters will have the opportunity to reinvest in member services.

APICS is pleased to add value to membership with these new and enhanced programs and services for members.

Educational Programs

Updated! APICS International Conference & Expo

APICS is revitalizing our annual conference and elevating the experience with more plant tours, integrated learning paths and key industry presenters. Also, new this year, APICS members can ensure they have today's marketable skills with a visit to the new APICS Career Fair. Members save 10 percent off registration.

Learn more at www.apicsconference.org.

New! APICS Live Learning Center

The APICS Live Learning Center gives APICS members and conference attendees unlimited, complimentary access to presenter manuscripts and PowerPoint presentations from the educational sessions. An audio file compilation of APICS 2007 educational sessions is available for purchase. Members and conference attendees can visit

www.apicsconference.org or contact an APICS Customer Support associate at (800) 444-2742 or (703) 354-8851 or service@apics.org.

Updated! APICS Webinars

APICS Webinars provide convenient, online educational opportunities for members. More topics and expanded offerings are available. APICS also presents Webinars for volunteers and chapter leaders. A number of APICS Webinars are available on demand at member savings and free of charge at www.apics.org/webinars.

Updated! APICS Career Center

The APICS Career Center is the online resource for operations management resources. Now the Career Center will host career development Webinars led by recognized career development experts offering practical tips on resume writing, career transition, and professional development. Only members post their résumés for review by potential employers and subscribe to job alerts service. Members also receive discounts on job posting packages. Members have full access to the online APICS Career Center at

www.apicscareercenter.org.

Updated! APICS Courseware

APICS is expanding its APICS-developed course offerings including

- Finance for Operations Managers
- Global Sourcing
- Continually updated APICS courseware
- Major updates to APICS CSCP and APICS CPIM courseware in 2008
- Annual updates from 2008 forward.

New! APICS/SAP Benchmarking Study

The APICS/SAP Benchmarking Study enables member companies to compare productivity through joint study. Complete the study online at www.apics.org.

Updated! APICS Webinars

APICS will provide enhanced APICS Webinars, featuring more APICS Webinars-on-Demand and expanded offerings on current, relevant topics.

New! AMA Business and Management Training

APICS members can enhance their competitive edge with business and management training through the American Management Association, the leading force in business and management education. APICS members receive up to 30 percent off training along with news and Web site access. Visit www.apics.org/benefits.

New! APICS and IBF Sales and Operations Planning Conference

APICS and IBF will cohost the Sales and Operations Planning Conference, located at the Renaissance Chicago O'Hare Suites Hotel in Chicago, Illinois, on June 19-20, 2008. The comprehensive sales and operations planning conference, "Best of the Best," will offer 10 different sessions for professionals on S&OP topics. Register at www.apics.org.

Member Benefits

Updated! APICS Magazine

APICS magazine provides practical, industry-leading information with articles written by award-winning journalists. APICS magazine will introduce a new mix of digital and print content including:

- Seven issues of the magazine during the year, with a greater, enhanced digital presence on the APICS Web site.
- More timely and valuable news updates online and via e-mail in between issues of APICS magazine.
- An enhanced digital version of the magazine that is more visually appealing to those who access the information online, enabling more reliable and timely delivery of the magazine to international members.

APICS magazine features innovative ideas and real-world strategies for inventory, materials, production, and supply chain management; planning and scheduling; purchasing; logistics; warehousing; and e-business solutions for professionals at every level of an organization. Members receive print copies in the mail, and can also read APICS magazine online at www.apics.org/resources/magazine.

Updated! APICS Dictionary, 12th edition

APICS members receive a complimentary copy of the APICS Dictionary, the standard for terms and definitions in the inventory and supply chain management field. The 12th edition, published October 2007, contains more than 4,000 essential terms. Members can request their copy at www.apics.org/freedictionary.

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www.glasbergen.com



"My doctor told me to start my exercise program very gradually. Today I drove past a store that sells sweat pants."

Back by Popular Demand! *P&IM Journal*

The *Production and Inventory Management Journal* publishes original research that has a significant affect on operations management. Anticipate more information on the journal in 2008.

New! Aberdeen Research

APICS members have full access to the Aberdeen Research Archive that contains more than 5,000 documents focused on the global value chain (a \$995 value). Research channels include current, relevant information on supply chain, manufacturing, information technology, finance, retail, human resources, and product research and development. Visit www.apics.org/benefits.

APICS continues to offer these indispensable professional development resources.

APICS Certification

APICS members pursuing certification enjoy savings averaging 25 percent on certification preparation classes, review materials, and testing fees. Members belonging to chapters can more effectively work through the certification process by taking chapter review courses and participating in study groups.

APICS Learning Communities

APICS Learning Communities are forums where members can gather regularly to share ideas, develop best practices, and find solutions to everyday challenges in operations management. Visit APICS Learning Communities at www.apics.org/communities.

APICS Web Site

APICS members can access exclusive, members-only content on the APICS Web site. Members can use the site to research pressing issues using the searchable [Publications Database](#), stay abreast of industry terms and definitions using the online *APICS Dictionary*, obtain white papers and free APICS Webinars On-Demand on operations management topics, and other valuable industry information.

APICS is committed to ongoing development of membership programs and services and welcomes suggestions for ways to enhance member value.

“PLACE YOUR AD HERE”

Have you considered advertising in “**Supply Chain Confidant**”? The newsletter has a circulation of over 300 encompassing membership, related industry professionals and academia.

The advertising rates are as follows:

1/8 page	\$50	per newsletter
1/4 page	\$75	per newsletter
1/2 page	\$100	per newsletter
Full page	\$150	per newsletter
Annual	\$125	per newsletter (full page only for 6 issues)

REALITY CAN BE HUMOROUS

The very first ever Blonde GUY joke And well worth the wait !!!!

An Irishman, a Mexican and a Blonde Guy were doing construction work on scaffolding on the 20th floor of a building. They were eating lunch and the Irishman said, 'Corned beef and cabbage! If I get corned beef and cabbage one more time for lunch, I'm going to jump off this building.'

The Mexican opened his lunch box and exclaimed, 'Burritos again! If I get burritos one more time I'm going to jump off, too.'

The blonde opened his lunch and said, ' Bologna again! If I get a bologna sandwich one more time, I'm jumping too.'

The next day, the Irishman opened his lunch box, saw corned beef and cabbage, and jumped to his death.

The Mexican opened his lunch, saw a burrito, and jumped, too.

The blonde guy opened his lunch, saw the bologna and jumped to his death as well.

At the funeral, the Irishman's wife was weeping. She said, 'If I'd known how really tired he was of corned beef and cabbage, I never would have given it to him again!'

The Mexican's wife also wept and said, 'I could have given him tacos or enchiladas! I didn't realize he hated burritos so much.'

(Oh this is GOOD!!)

Everyone turned and stared at the blonde's wife. The blonde's wife said,

'Don't look at me. He makes his own lunch '

Upcoming APICS Webinars

February 20: [Win-Win Negotiation: Critical Link of the Supply Chain](#) by Henry Alex Hutchins, CFPIM, CIRM, CPM

An important element of your supply chain could be vendor-managed inventory (VMI). Learn the characteristics of successful win-win negotiation and use it to make your VMI program more successful.

APICS member \$99 non-member \$139

February 25: [Sales and Operations Planning- The Executive Role](#) by Tom Wallace and Bob Stahl.

Learn how involving executives in sales and operations planning is a benefit!

APICS member \$159 non-member \$199



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